



Minutes of the October 5, 2023 MAMA Board of Directors Meeting.

1. **CALL TO ORDER** – The virtual meeting of the MAMA Board of Directors was called to order by President Matt Elia at 10:03 AM

2. **ROLL CALL** – Voting members of the Board of Directors in attendance:

- President Matthew Elia – HYA
- Secretary Dan Shearer – PSF
- Treasurer Andrew Widor – CEF
- Matt Cardillo – PYM
- David Dinneen – Gale Associates
- Geoff Freeman – MVY

Non-voting MAMA members in attendance:

- Thomas Hurley – Executive Director
- Robert Law – McFarlan Johnson / Emerging Leaders
- Natalie Pavelock – Jacobs / Emerging Leaders
- Samantha Smithies – FAA
- Peter Kettle – FIT
- Paul McDonough – McFarlan Johnson
- Gabe Hanafin – BVY
- Anita Akor – PSF
- Andy Eckerson
- Ibrahim Diarra – LWM
- Jeremy Martelle – CHA
- Mitch Dexter – Veregy
- Caleb Benham – Veregy
- Cory Harper – Veregy
- Others

Guests in attendance:

- Sean Collins – AOPA
- Brittany Davies – NBAA
- Joseph Donovan
- Sean Rubb
- Ryan Burkett
- Ferdinand Schoedinger
- Andy Davis
- Others

3. **APPROVAL OF MINUTES:**

- 8/16/23 BOD MEETING – tabled
- 8/30/23 BOD MEETING – tabled

ASSOCIATION OFFICERS

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Treasurer

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David Graham

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4. COMMITTEE REPORTS:

a. CONFERENCE – David D. & Paul M.

- Paul M. reports that things are well organized, looks to be great attendance, and finances are looking to be better than last year.
- David D. reports that he and Tom H. visited the hotel yesterday. Also, room code issue has been resolved. Thanks to the Conference Committee members, in particular Paul M. and Tom H.

b. EMERGING LEADERS – Natalie P., Robert L.

- Natalie P. reports that Anita Akor will take over as Chair and Robert Law as Vice Chair of the Emerging Leaders. Robert L. notes his excitement for the next year and interest to continue growing that group. Matt E. congratulates and thanks the previous and incoming group leaders.

c. EXECUTIVE – Matt E.

- Matt E. reports that he, Chris W., and Tom H. met with Julie Seltsam-Wilps and Luke Garrison from the FAA Regional Airport's Office and Bryant Walker the new Airport's Director to introduce MAMA and get to know him better. The Executive Committee has been working on the By-law modifications which will be discussed later in this meeting.

d. LEGISLATIVE – Chris W. & David D.

- David D. reports that Andy attended the MassDOT Board meeting.
- Andy W. reports meeting with the MassDOT Board last week and highlighted their effort to raise awareness of the economic impact of aviation. Looking to rotate Board members through to attend these MassDOT Board meetings on a regular basis.
- Paul M. notes that the MassDOT Board meetings are broadcast, important to watch and learn the personalities of the Board members. Reach out when the opportunity exists.
- David D. reports ... regarding recent legislative concerns and stresses the importance of responding when MAMA sends out a request.
- Tom H. reports ... regarding the continued effort to repeal the aviation sales tax exemption. A second bill seeks to have MassDOT record and report all takeoff and landings in the state. A meeting was planned with the Aviation Legislative Caucus, but an anti-aviation protest was planned for the same day, so erring on the side of caution, the meeting was postponed.
- Brittany Davies conveys appreciation for help with recent call-to-action. Regarding the recently postponed meeting due to anti-aviation concerns. Tom H. elaborates that two recent articles (Globe and Herald) took a critical view of aviation, largely related to the planned construction of 26 new hangars at Hanscom. Brittany D. reminds that NBAA is available to support aviation and will use their coordination with MBAA and other organizations to aid.
- Joe Donovan conveys appreciation for MAMA's effort to respond to recent concerns and the importance of continuing the work; legislators understand the importance of aviation.

e. MARKETING – Geoff F. & Dan S.

- Dan S. reports continued improvements to the website.
- David D. notes active use of social media to support the upcoming conference.

f. SCHOLARSHIP – Andy W. & Dan S.



- Andy W. reports that the Crocker Snow scholarship was advertised earlier in the year and received multiple applications. A well deserving candidate was selected. The professional development scholarship remains open, applications are encouraged.

5. TREASURER'S REPORT – Andy W.

- a. \$104,145.50 Total as of 10/4. Accounts have been combined. Membership remains strong. Several memberships and sponsorships are pending.
- b. David D. motions to accept the Treasurer's Report. Dan S. Seconds. Unanimously approved.

6. EXECUTIVE DIRECTOR'S REPORT – Tom H.

- a. Tom H. welcomes sponsors and looks forward to welcoming everyone to the conference. He is preparing for the 2024 membership campaign which will start in a couple months.
- b. Matt E. thanks Tom H. for his efforts to grow the membership base, which has been very successful.
- c. Dan S. motions to accept the Executive Director's Report. Andy W. Seconds. Unanimously approved.

7. OLD BUSINESS:

a. BY-LAW MODIFICATIONS

- Matt E. reports that during last year's conference he noted that the incoming Board would review the organization, including membership, finance, and the By-laws. The current By-laws are good but dated. Over the course of several meetings and no fewer than 12 drafts, the Board has reviewed and revised the By-laws, sought legal review, and reviewed the Articles of Organization, which will be added to the website. By-laws allow for revision by the Board at a regular meeting, but Matt E. wanted to ensure the membership were aware and involved.
- Matt E. provides a summary of the By-laws and general concepts in the modifications:
 - MAMA Members are organizations, unless they do not have an organization.
 - Titles/words were revised to be consistent throughout and with Articles of Organization.
 - The election process was revised to make improvements, ensure transparency, and ensure consistency from one Board to the next. The Board will consist of two members from the non-Airport members and an odd number of from the Airport members.
- David D. notes the long time need for the organization to make this update and how great Matt E.'s work was on the whole process.
- Paul M. asks if there was consideration for multi-year appointments. Matt E. responds that elections are annual to avoid complication in the process, but that it could be revisited.
- David D. makes motion to approve the By-laws as of October 5th. Geoff F. seconds. Unanimously approved.

b. FINANCIAL DISCUSSION – Certificate of Deposits

- Tabled

8. NEW BUSINESS:

a. PURCHASE OF MAMA EQUIPMENT/SUPPLIES

- Tabled for the business meeting.

9. BRIEFINGS – NONE



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10. PUBLIC COMMENTS – NONE

- a. Cory Harper (Veregy) notes they are looking forward to attending and being actively involved. Veregy is active members of multiple state organizations and offers to help where possible.
- b. Brittany Davies (NBAA) reminds that the NBAA national conference in Las Vegas is October 17-19.

11. BOARD MEMBER COMMENTS

- a. David D. makes note of the importance of Joe Donovan's work to keep the Association informed and to help navigate the government processes. Matt E. agrees. Tom H. also adds the support from others like Sean Collins (AOPA) and Brittany Davies (NBAA).

12. **ADJOURN** – David D. makes motion to adjourn. Dan S. seconds. Unanimously approved. Adjourned at 10:51 AM.